



737 Columbia Hwy  
Hohenwald, TN 38462  
Sales Office: 1-888-526-3978

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Oliver Travel Trailers Inc. is a family owned direct to consumer RV manufacturing and sales organization building uniquely designed, all season, dual fiberglass hulled RVs. From our home in Middle Tennessee we proudly serve customers in all 50 states. We are in search of a results driven RV Sales Representative responsible for taking marketing generated leads, utilizing a consultative selling approach to cultivate and develop relationships that wins customers and generates sales growth.

#### Responsibilities:

- Produce consistent sales performance by ensuring a positive experience from educating prospects on the product, responding to requests in a timely manner, overcoming obstacles, and closing quality leads.
- Perform business interacting primarily by phone and email.
- Obtain exceptional product knowledge to answer customer questions.
- Document all prospect information, communication, and sales in the CRM.
- Conduct plant, showroom, and product tours with prospects and customers.
- Generate quotes, invoices, and finance documentation.
- Occasional travel for events, rally's, or other projects as needed.

#### Qualifications:

- Excellent interpersonal and communication skills (both written and verbal).
- Computer skills in Outlook, Word, Excel, and CRM.
- Be self-motivated and results driven.
- Good work ethic, organized, punctual, and team player.
- Ability to identify opportunities and assist in developing brand awareness.
- Coachable.
- Willingness to be outside in "hot" and "cold" temperatures.

#### Experience:

- High School Diploma and 2 years sales experience (preferred).
- RV and camping experience (preferred).
- Towing/Backing Trailers (preferred).

#### Benefits:

- Full-Time Salary & Commission based position.
- Health/Dental Benefits.
- 401k
- Paid holidays and vacation.

All replies will be held in confidence. Only candidates who are eligible to work in the United States will be considered.